

LAND - LOTS ONLY

TrendVision™

Published Apr. 2010**

Location : **BRUNSWICK COUNTY**

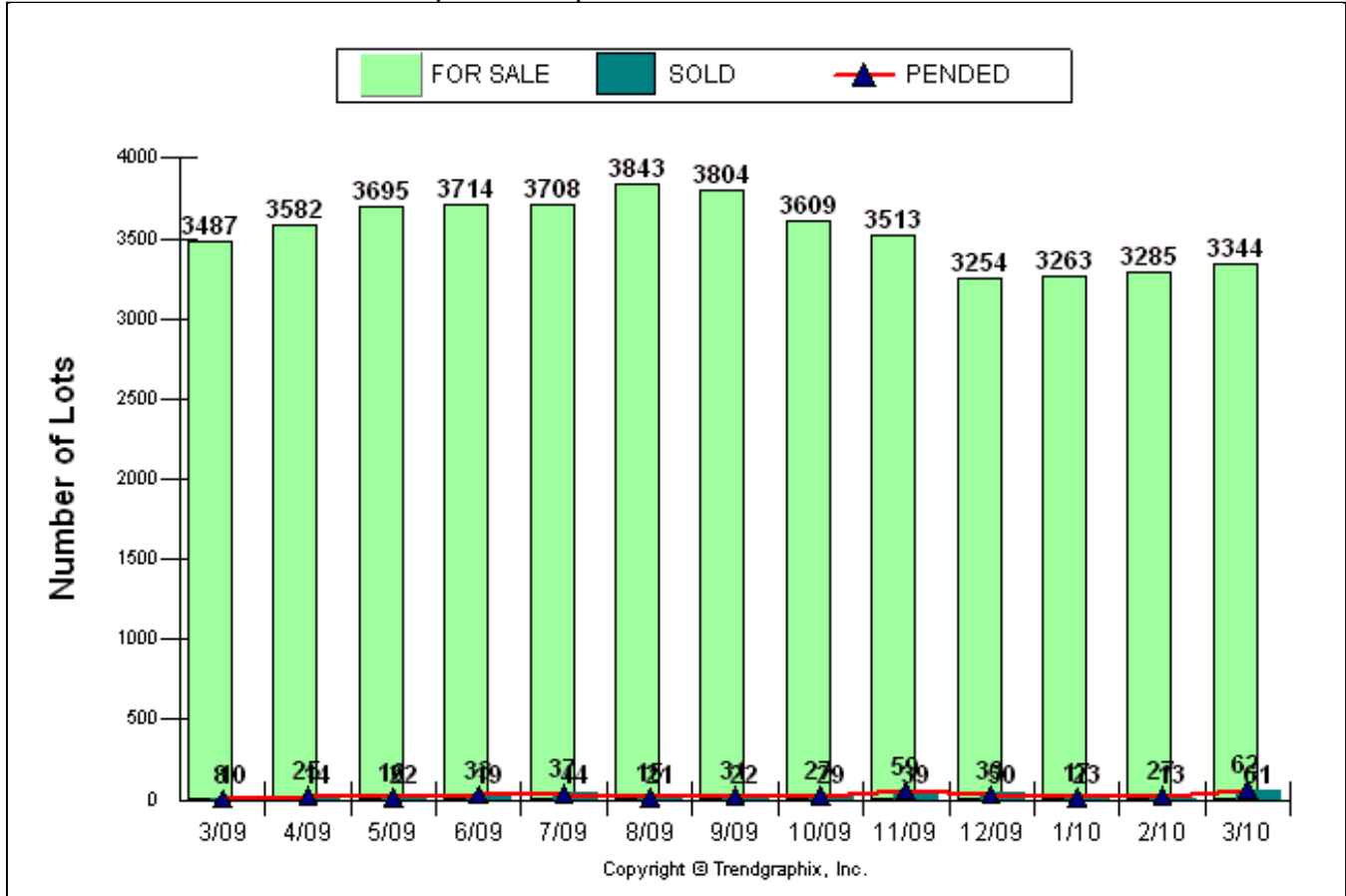
Number of Lots For Sale vs. Sold vs. Pended (Mar. 2009 - Mar. 2010)

Price Range: \$0 - No Limit, Year Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

Residential Lot and Land-Unlisted Sold - All Properties - All Properties



	1 month			1 year		
	Feb 10	Mar 10	% Change	Mar 09	Mar 10	% Change
For Sale	3285	3344	1.8% ↑	3487	3344	-4.1% ↓
Sold	13	61	369.2% ↑	10	61	510% ↑
Pended	27	62	129.6% ↑	8	62	675% ↑

Date	3/09	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10
For Sale	3487	3582	3695	3714	3708	3843	3804	3609	3513	3254	3263	3285	3344
New Listing	339	296	303	268	376	350	240	188	186	162	222	253	371
Sold	10	14	22	19	44	21	22	29	39	50	23	13	61
Pended	8	25	16	33	37	15	31	27	59	33	17	27	62
Mon of Inv. on Sold	348.7	255.9	168	195.5	84.3	183	172.9	124.4	90.1	65.1	141.9	252.7	54.8
Mon of Inv. on Pended	435.9	143.3	230.9	112.5	100.2	256.2	122.7	133.7	59.5	98.6	191.9	121.7	53.9
Absorption Rt. on Sold (%)	0.3	0.4	0.6	0.5	1.2	0.5	0.6	0.8	1.1	1.5	0.7	0.4	1.8
Absorption Rt. on Pended (%)	0.2	0.7	0.4	0.9	1	0.4	0.8	0.7	1.7	1	0.5	0.8	1.9
Avg. Act Price	206	203	199	195	196	194	193	193	190	188	186	183	181
Avg. Sld Price	80	72	93	142	106	136	96	138	124	111	92	167	63
Sold/List Diff. %	88	80	67	90	91	82	81	85	96	88	80	72	82
Days on Market	189	218	331	216	148	200	145	228	104	146	193	152	223
Sold/Orig LP Diff. %	64	60	59	78	82	61	67	68	86	59	64	70	67
Median Price	64	75	76	72	102	55	62	70	120	94	70	85	9

**All reports are published Apr. 2010, based on data available at the end of Mar. 2010.
 All reports presented are based on data supplied by the Brunswick MLS. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.

LAND - LOTS ONLY

TrendVision™

Published Apr. 2010**

Location : **BRUNSWICK COUNTY**

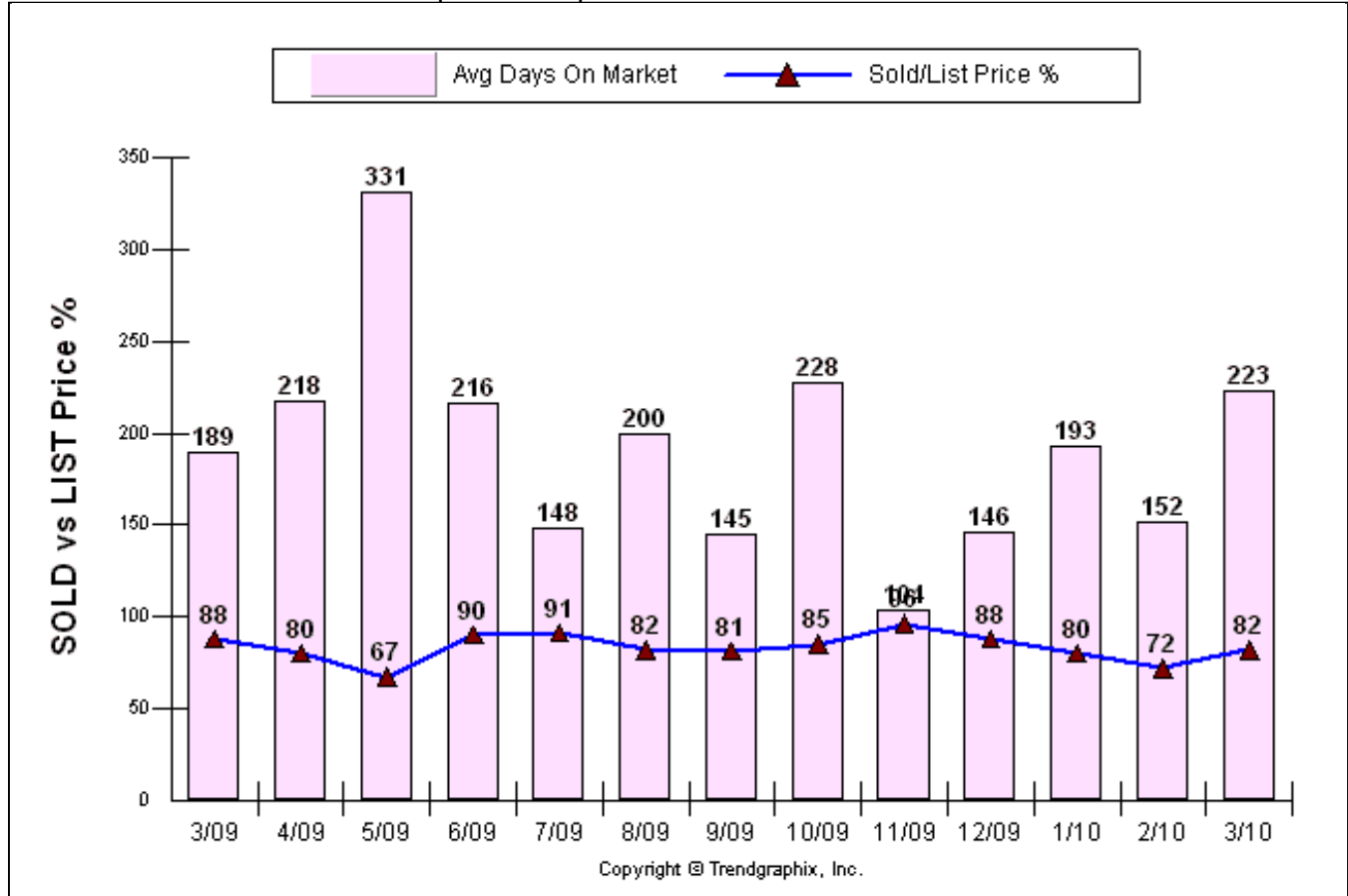
Avg DOM & SP/LP % (Mar. 2009 - Mar. 2010)

Price Range: \$0 - No Limit, Year Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

Residential Lot and Land-Unlisted Sold - All Properties - All Properties



	1 month			1 year		
	Feb 10	Mar 10	% Change	Mar 09	Mar 10	% Change
Avg. Days on Market	152	223	46.7% ↑	189	223	18% ↑
Sold/List Diff. %	72	82	13.9% ↑	88	82	-6.8% ↓

Date	3/09	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10
For Sale	3487	3582	3695	3714	3708	3843	3804	3609	3513	3254	3263	3285	3344
New Listing	339	296	303	268	376	350	240	188	186	162	222	253	371
Sold	10	14	22	19	44	21	22	29	39	50	23	13	61
Pended	8	25	16	33	37	15	31	27	59	33	17	27	62
Mon of Inv. on Sold	348.7	255.9	168	195.5	84.3	183	172.9	124.4	90.1	65.1	141.9	252.7	54.8
Mon of Inv. on Pended	435.9	143.3	230.9	112.5	100.2	256.2	122.7	133.7	59.5	98.6	191.9	121.7	53.9
Absorption Rt. on Sold (%)	0.3	0.4	0.6	0.5	1.2	0.5	0.6	0.8	1.1	1.5	0.7	0.4	1.8
Absorption Rt. on Pended (%)	0.2	0.7	0.4	0.9	1	0.4	0.8	0.7	1.7	1	0.5	0.8	1.9
Avg. Act Price	206	203	199	195	196	194	193	193	190	188	186	183	181
Avg. Sld Price	80	72	93	142	106	136	96	138	124	111	92	167	63
Sold/List Diff. %	88	80	67	90	91	82	81	85	96	88	80	72	82
Days on Market	189	218	331	216	148	200	145	228	104	146	193	152	223
Sold/Orig LP Diff. %	64	60	59	78	82	61	67	68	86	59	64	70	67
Median Price	64	75	76	72	102	55	62	70	120	94	70	85	9

**All reports are published Apr. 2010, based on data available at the end of Mar. 2010.
All reports presented are based on data supplied by the Brunswick MLS. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.

Published Apr. 2010**

Location : BRUNSWICK COUNTY

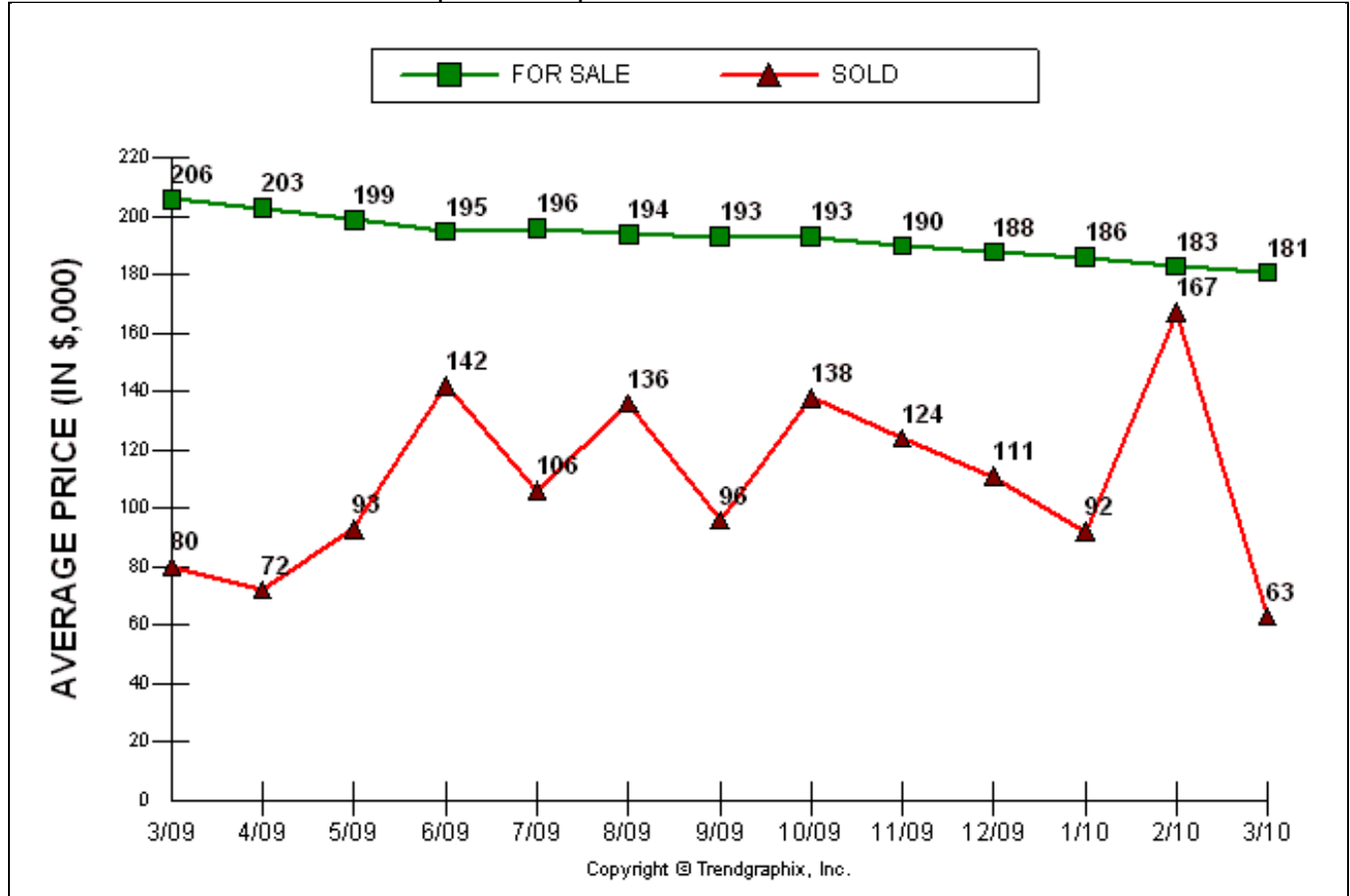
Avg Price For Sale & Sold (Mar. 2009 - Mar. 2010)

Price Range: \$0 - No Limit, Year Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

Residential Lot and Land-Unlisted Sold - All Properties - All Properties



	1 month			1 year									
	Feb 10	Mar 10	% Change	Mar 09	Mar 10	% Change							
Avg. Active Price	183	181	-1.1% ↓	206	181	-12.1% ↓							
Avg. Sold Price	167	63	-62.3% ↓	80	63	-21.2% ↓							
Date	3/09	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10
For Sale	3487	3582	3695	3714	3708	3843	3804	3609	3513	3254	3263	3285	3344
New Listing	339	296	303	268	376	350	240	188	186	162	222	253	371
Sold	10	14	22	19	44	21	22	29	39	50	23	13	61
Pended	8	25	16	33	37	15	31	27	59	33	17	27	62
Mon of Inv. on Sold	348.7	255.9	168	195.5	84.3	183	172.9	124.4	90.1	65.1	141.9	252.7	54.8
Mon of Inv. on Pended	435.9	143.3	230.9	112.5	100.2	256.2	122.7	133.7	59.5	98.6	191.9	121.7	53.9
Absorption Rt. on Sold (%)	0.3	0.4	0.6	0.5	1.2	0.5	0.6	0.8	1.1	1.5	0.7	0.4	1.8
Absorption Rt. on Pended (%)	0.2	0.7	0.4	0.9	1	0.4	0.8	0.7	1.7	1	0.5	0.8	1.9
Avg. Act Price	206	203	199	195	196	194	193	193	190	188	186	183	181
Avg. Sld Price	80	72	93	142	106	136	96	138	124	111	92	167	63
Sold/List Diff. %	88	80	67	90	91	82	81	85	96	88	80	72	82
Days on Market	189	218	331	216	148	200	145	228	104	146	193	152	223
Sold/Orig LP Diff. %	64	60	59	78	82	61	67	68	86	59	64	70	67
Median Price	64	75	76	72	102	55	62	70	120	94	70	85	9

**All reports are published Apr. 2010, based on data available at the end of Mar. 2010.
All reports presented are based on data supplied by the Brunswick MLS. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.

Published Apr. 2010**

Location : **BRUNSWICK COUNTY**

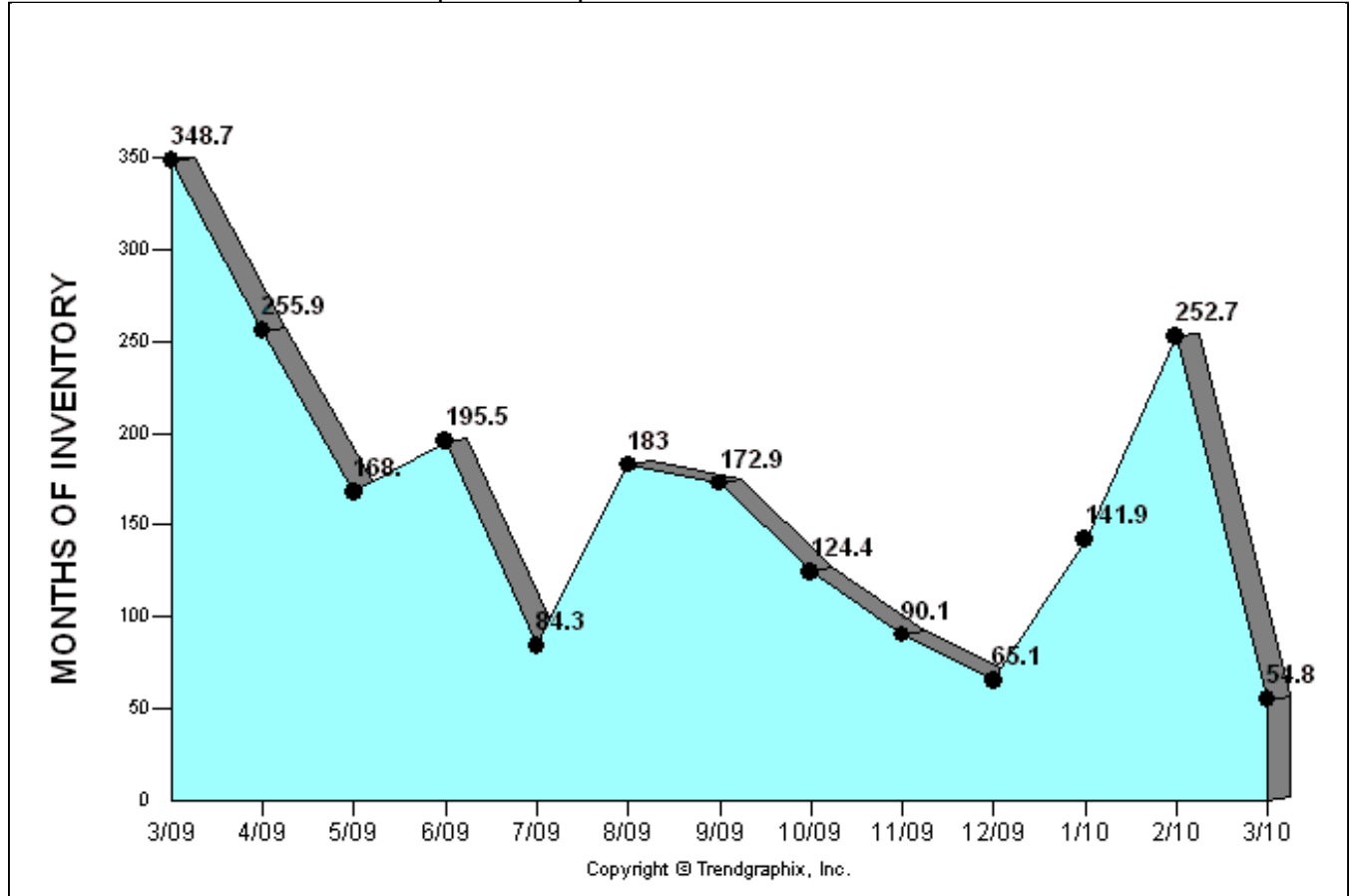
Months of Inventory based on Closed Sales (Mar. 2009 - Mar. 2010)

Price Range: \$0 - No Limit, Year Built: 0 - No Limit

Bedrooms: 0 - No Limit, Full Bathrooms: 0 - No Limit, Half Bathrooms:

0 - No Limit

Residential Lot and Land-Unlisted Sold - All Properties - All Properties



	1 month			1 year		
	Feb 10	Mar 10	% Change	Mar 09	Mar 10	% Change
Months of Inventory (Closed Sales)	252.7	54.8	-78.3% ↓	348.7	54.8	-84.3% ↓

Date	3/09	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10	2/10	3/10
For Sale	3487	3582	3695	3714	3708	3843	3804	3609	3513	3254	3263	3285	3344
New Listing	339	296	303	268	376	350	240	188	186	162	222	253	371
Sold	10	14	22	19	44	21	22	29	39	50	23	13	61
Pended	8	25	16	33	37	15	31	27	59	33	17	27	62
Mon of Inv. on Sold	348.7	255.9	168	195.5	84.3	183	172.9	124.4	90.1	65.1	141.9	252.7	54.8
Mon of Inv. on Pended	435.9	143.3	230.9	112.5	100.2	256.2	122.7	133.7	59.5	98.6	191.9	121.7	53.9
Absorption Rt. on Sold (%)	0.3	0.4	0.6	0.5	1.2	0.5	0.6	0.8	1.1	1.5	0.7	0.4	1.8
Absorption Rt. on Pended (%)	0.2	0.7	0.4	0.9	1	0.4	0.8	0.7	1.7	1	0.5	0.8	1.9
Avg. Act Price	206	203	199	195	196	194	193	193	190	188	186	183	181
Avg. Sld Price	80	72	93	142	106	136	96	138	124	111	92	167	63
Sold/List Diff. %	88	80	67	90	91	82	81	85	96	88	80	72	82
Days on Market	189	218	331	216	148	200	145	228	104	146	193	152	223
Sold/Orig LP Diff. %	64	60	59	78	82	61	67	68	86	59	64	70	67
Median Price	64	75	76	72	102	55	62	70	120	94	70	85	9

**All reports are published Apr. 2010, based on data available at the end of Mar. 2010.
All reports presented are based on data supplied by the Brunswick MLS. Neither the Association nor its MLS guarantees or is in anyway responsible for its accuracy. Data maintained by the Association or its MLS may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.