



# Education Opportunities



## **Bill Gallagher – January 11, 2012**

### Ethics: Principles & Practices

Course # 3014

8:30 AM – 12:30 PM

**Members: \$35.00 Non-Members: \$55.00**

### 2011-2012 Mandatory Update

Course # 9912

1:30 PM – 5:30 PM

**Members: \$55.00 Non-Members: \$65.00**



## **Mark Given – March 7, 2012**

### Broker In Charge Annual Review

Course #8812

8:30 AM – 12:30 PM

**Members: \$55.00 Non-Members: \$65.00**

### 2011-2012 Mandatory Update

Course # 9912

1:30 PM – 5:30 PM

**Members: \$55.00 Non-Members: \$65.00**



**Jason Sirmon – May 14, 2012**

**2011-2012 Mandatory Update**

**Course # 9912**

**8:30 AM – 12:30 PM**

**Members: \$55.00 Non-Members: \$65.00**

**Foreclosures, Short Sales, REO's & Auctions**

**Course # 2982**

**1:30 PM – 5:30 PM**

**Members: \$55.00 Non-Members: \$65.00**

**See Next Page for information regarding a FREE Seminar  
on TAX STRATEGIES...January 17<sup>th</sup>**

# Give Yourself a Raise...

## Attend Tax Strategies for the Real Estate Professional & Self Employed

*Date: January 17, 2012*  
*Time: 2:00PM – 4:00 PM*

Join us for this easy to learn and fun to  
apply educational seminar...

**RSVP TO ENSURE A SEAT AT THIS FREE SEMINAR**

Many of us assume our accountants take care of our taxes... but forget that WE are the ones giving them the numbers and records they are using to prepare our tax return.

This seminar will help identify between \$2,500 and \$27,000 in NEW deductions that can be used right away to pocket thousands in tax savings. These deductions are based in tax LAW, but presented in simple English that all of us can easily understand. We do not bury you in legal jargon!

### You Will Learn:

- **Stimulus Package Deductions** - Updates for 2011 and 2012!
- **Increase your income** – How to use the tax side of your business to **INCREASE** your spendable income
- **Entertainment Strategies** – 2 remarkable entertainment deductions available to Real Estate Professionals that may surprise you
- **Double Entertainment Deductions** – How to safely transform 50% entertainment deductions into 100% deductions
- **Audit-Proofing** - Documentation tips that will save you time, all the time
- **Help Your Accountant** – How **you** can help your accountant work more effectively on your behalf
- **Car Strategies** - New **2011 Bonus Depreciation Methods** that produce **Thousands** in deductions
- **Actual Expenses vs. IRS Method Mileage** – New \$25,000 automobile deductions you don't want to lose

■ **IRS Audit** - Reduce your chances – Red flags to avoid

■ **Home Office Deduction** –Why *Real Estate Professionals* may now safely qualify for this remarkable deduction and how it transforms personal commuting to deductible business miles

■ Learn how a **105 Medical Plan** can turn your family's medical expenses into **tax-favored business expenses**

This seminar is presented by **Bradford and Company, Inc.**, and excerpted from the Bradford and Company, Inc. ***Tax Strategies for the Self-Employed*** audio course (available to register for after the program).

**Here is what folks have said about our programs:**

"I easily put \$2500 back in my pocket... this was an outstanding program."

-- *James McCray, Century 21*

"Very professional. Speaker delivered complicated tax information on a level everyone could understand. Very good."

-- *Mike Rushforth, Coldwell Banker*

"(Presentation) was full of lots of tidbits that a person can easily apply to his/her business, leave that day and do something to improve their business. It was very beneficial."

-- *Martha Hunt, Lewis County Association of Realtors*

**RSVP: Dawn Anderson,  
(910) 754-5700 or  
[dawn@bcarnc.com](mailto:dawn@bcarnc.com)**

**or**

**[Click Here to register!](#)**