

## **JANUARY 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 1/31/09 – 3247 (Total \$1,461,761,100)  
# NEW Listings 1/1/09 thru 1/31/09 425 (Total \$155,685,527)

Average List Price \$450,188

Median List Price \$310,000

Sales 1/1/09 thru 1/31/09 - 56 (Total \$15,381,411)

Average Sales Price YTD \$274,668

Median Sales Price YTD \$211,000

#### DOM Breakdown

Average DOM - 240

0-30 Days – 3.57%

31-60 Days – 5.36%

61-90 Days – 14.29%

91-120 Days – 7.14%

120+ Days – 69.64%

### **2008 Stats**

# Listings thru 1/31/08 – 3394 (Total \$1,614,195,109)  
# New Listings 1/1/08 thru 1/31/08 504 (Total \$198,428,133)

Average List Price \$475,603

Median List Price \$329,900

Sales 1/1/08 thru 1/31/08 - 86 (Total \$26,195,269)

Average Sales Price \$304,596

Median Sales Price \$226,450

#### DOM Breakdown

Average DOM - 289

0-30 Days – 3.49%

31-60 Days – 10.47%

61-90 Days – 4.65%

91-120 Days – 6.98%

120+ Days – 74.42%

## **JANUARY 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 1/31/09 – 3469 (Total \$752,100,739)  
# New Listings 1/1/09 thru 1/31/09 287 (Total \$58,865,530)

Average List Price YTD \$217,331  
Median List Price YTD \$134,900

Sales 1/1/09 thru 1/31/09 - 11 (Total \$581,500)

Average Sales Price YTD \$52,864  
Median Sales Price YTD \$40,000

#### DOM Breakdown

Average DOM - 255

0-30 Days – 0%  
31-60 Days – 0%  
61-90 Days – 18.18%  
91-120 Days – 9.09%  
120+ Days – 72.73%

### **2008 Stats**

# Listings thru 1/31/08 – 3144 (Total \$783,091,916)  
# New Listings 1/1/08 thru 1/31/08 375 (Total \$77,255,132)

Average List Price \$249,075  
Median List Price \$154,000

Sales 1/1/08 thru 1/31/08 - 45 (Total \$10,576,789)

Average Sales Price YTD \$235,040  
Median Sale Price YTD \$89,900

#### DOM Breakdown

Average DOM - 301

0-30 Days - 2.22%  
31-60 Days – 4.44%  
61-90 Days – 15.56%  
91-120 Days – 0%  
120+ Days – 77.78%

## **FEBRUARY 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 2/28/09 – 3052 (Total \$1,386,517,559)  
# NEW Listings 2/1/09 thru 2/28/09 433 (Total \$190,275,056)

Average List Price \$454,298

Median List Price \$315,000

Sales 2/1/09 thru 2/28/09 - 103 (Total \$23,161,963)

Average Sales Price YTD \$224,873

Median Sales Price YTD \$176,150

#### DOM Breakdown

Average DOM - 227

0-30 Days – 3.23%

31-60 Days – 9.68%

61-90 Days – 9.68%

91-120 Days – 11.29%

120+ Days – 66.13%

### **2008 Stats**

# Listings thru 2/28/08 – 3573 (Total \$1,714,522,883)  
# New Listings 2/1/08 thru 2/28/08 518 (Total \$236,519,077)

Average List Price \$479,855

Median List Price \$339,000

Sales 2/1/08 thru 2/28/08 - 116 (Total \$33,464,146)

Average Sales Price \$288,484

Median Sales Price \$215,000

#### DOM Breakdown

Average DOM - 315

0-30 Days – 1.72%

31-60 Days – 6.9%

61-90 Days – 5.17%

91-120 Days – 9.48%

120+ Days – 76.72%

## **FEBRUARY 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 2/28/09 – 3172 (Total \$687,348,232)  
# New Listings 2/1/09 thru 2/28/09 337 (Total \$76,990,098)

Average List Price YTD \$216,692  
Median List Price YTD \$135,000

Sales 2/1/09 thru 2/28/09 - 22 (Total \$2,865,160)

Average Sales Price YTD \$130,235  
Median Sales Price YTD \$75,330

#### DOM Breakdown

Average DOM - 218

0-30 Days – 27.27%  
31-60 Days – 13.64%  
61-90 Days – 0%  
91-120 Days – 0%  
120+ Days – 59.09%

### **2008 Stats**

# Listings thru 2/29/08 – 3241 (Total \$803,528,713)  
# New Listings 2/1/08 thru 2/29/08 388 (Total \$84,991,777)

Average List Price YTD \$212,496  
Median List Price YTD \$142,000

Sales 2/1/08 thru 2/29/08 - 36 (Total \$3,726,100)

Average Sales Price YTD \$173,912  
Median Sales Price YTD \$92,450

#### DOM Breakdown

Average DOM - 274

0-30 Days – 11.25%  
31-60 Days – 2.5%  
61-90 Days – 17.5%  
91-120 Days – 5%  
120+ Days – 63.75%

## **MARCH 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 3/31/09 – 3534 (Total \$1,592,345,211)  
# NEW Listings 3/1/09 thru 3/31/09 506 (Total \$212,870,184)

Average List Price \$450,579

Median List Price \$310,000

Sales 3/1/09 thru 3/31/09 - 124 (Total \$32,539,669)

Average Sales Price YTD \$262,417

Median Sales Price YTD \$230,000

#### DOM Breakdown

Average DOM - 244

0-30 Days – 6.49%

31-60 Days – 15.58%

61-90 Days – 6.49%

91-120 Days – 6.49%

120+ Days – 64.94%

### **2008 Stats**

# Listings thru 3/31/08 – 3854 (Total \$1,865,936,522)  
# New Listings 3/1/08 thru 3/31/08 607 (Total \$271,189,090)

Average List Price \$484,156

Median List Price \$338,000

Sales 3/1/08 thru 3/31/08 - 115 (Total \$36,672,837)

Average Sales Price \$318,894

Median Sales Price \$217,000

#### DOM Breakdown

Average DOM - 279

0-30 Days – 3.48%

31-60 Days – 10.43%

61-90 Days – 10.43%

91-120 Days – 6.96%

120+ Days – 68.70%

## **MARCH 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 3/31/09 – 3172 (Total \$687,348,232)  
# New Listings 3/1/09 thru 3/31/09 337 (Total \$76,990,098)

Average List Price YTD \$216,692  
Median List Price YTD \$135,000

Sales 3/1/09 thru 3/31/09 - 22 (Total \$2,865,160)

Average Sales Price YTD \$130,235  
Median Sales Price YTD \$75,330

#### DOM Breakdown

Average DOM - 218

0-30 Days – 27.27%  
31-60 Days – 13.64%  
61-90 Days – 0%  
91-120 Days – 0%  
120+ Days – 59.09%

### **2008 Stats**

# Listings thru 3/31/08 – 3241 (Total \$833,146,027)  
# New Listings 3/1/08 thru 3/31/08 356 (Total \$91,726,618)

Average List Price \$243,539  
Median List Price \$149,000

Sales 3/1/08 thru 3/31/08 - 29 (Total \$3,137,960)

Average Sales Price YTD \$156,339  
Median Sale Price YTD \$85,000

#### DOM Breakdown

Average DOM - 245

0-30 Days - 12.84%  
31-60 Days – 5.5%  
61-90 Days – 15.6%  
91-120 Days – 7.34%  
120+ Days – 58.72%

## **APRIL 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 4/30/09 – 3554 (Total \$1,593,783,911)  
# NEW Listings 4/1/09 thru 4/30/09 433 (Total \$166,382,927)

Average List Price \$448,448

Median List Price \$310,000

Sales 4/1/09 thru 4/30/09 - 141 (Total \$31,489,262)

Average Sales Price YTD \$257,688

Median Sales Price YTD \$189,500

#### DOM Breakdown

Average DOM - 228

0-30 Days – 5.81%

31-60 Days – 11.29%

61-90 Days – 11.29%

91-120 Days – 8.06%

120+ Days – 63.55%

### **2008 Stats**

# Listings thru 4/30/08 – 3698 (Total \$1,802,016,387)  
# NEW Listings 4/1/08 thru 4/30/08 531 (Total \$219,216,683)

Average List Price \$412,934

Median List Price \$285,000

Sales 4/1/08 thru 4/30/08 - 137 (Total \$37,854,256)

Average Sales Price YTD \$295,380

Median Sales Price YTD \$216,000

#### DOM Breakdown

Average DOM - 281

0-30 Days – 2.39%

31-60 Days – 8.46%

61-90 Days – 9.33%

91-120 Days – 8.46%

120+ Days – 71.37%

## **APRIL 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 4/30/09 – 3553 (Total \$761,546)  
# New Listings 4/1/09 thru 4/30/09 299 (Total \$60,466,280)

Average List Price YTD \$214,000  
Median List Price YTD \$139,000

Sales 4/1/09 thru 4/30/09 - 14 (Total \$901,750)

Average Sales Price YTD \$91,249  
Median Sales Price YTD \$64,500

#### DOM Breakdown

Average DOM - 210

0-30 Days – 19.35%  
31-60 Days – 14.52%  
61-90 Days – 4.84%  
91-120 Days – 6.45%  
120+ Days – 54.84%

### **2008 Stats**

# Listings thru 4/30/08 – 3434 (Total \$848,616,663)  
# New Listings 4/1/08 thru 4/30/08 401 (Total \$100,415,616)

Average List Price YTD \$247,122  
Median List Price YTD \$159,000

Sales 4/1/08 thru 4/30/08 - 48 (Total \$6,320,850)

Average Sales Price YTD \$150,800  
Median Sales Price YTD \$88,230

#### DOM Breakdown

Average DOM - 227

0-30 Days – 11.73%  
31-60 Days – 9.88%  
61-90 Days – 13.58%  
91-120 Days – 8.64%  
120+ Days – 56.17%

## **MAY 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 5/31/09 – 3318 (Total \$1,499,470,270)  
# NEW Listings 5/1/09 thru 5/31/09 448 (Total \$177,962,658)

Average List Price \$397,289

Median List Price \$259,450

Sales 5/1/09 thru 5/31/09 - 170 (Total \$45,373,165)

Average Sales Price YTD \$267,666

Median Sales Price YTD \$195,500

#### DOM Breakdown

Average DOM - 222

0-30 Days – 5.56%

31-60 Days – 12.04%

61-90 Days – 12.27%

91-120 Days – 8.10%

120+ Days – 62.04%

### **2008 Stats**

# Listings thru 5/31/08 – 3913 (Total \$1,889,065,834)  
# NEW Listings 5/1/08 thru 5/31/08 584 (Total \$237,385,566)

Average List Price \$482,767

Median List Price \$329,000

Sales 5/1/08 thru 5/31/08 - 175 (Total \$49,435,562)

Average Sales Price YTD \$282,489

Median Sales Price YTD \$219,000

#### DOM Breakdown

Average DOM - 219

0-30 Days – 3.43%

31-60 Days – 11.43%

61-90 Days – 11.43%

91-120 Days – 13.14%

120+ Days – 60.57%

## **MAY 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 5/31/09 – 3536 (Total \$719,496,847)  
# New Listings 5/1/09 thru 5/31/09 330 (Total \$53,519,994)

Average List Price YTD \$203,000  
Median List Price YTD \$130,000

Sales 5/1/09 thru 5/31/09 - 25 (Total \$2,345,690)

Average Sales Price YTD \$90,990  
Median Sales Price YTD \$69,000

#### DOM Breakdown

Average DOM - 247

0-30 Days – 11.63%  
31-60 Days – 13.95%  
61-90 Days – 8.14%  
91-120 Days – 8.14%  
120+ Days – 58.14%

### **2008 Stats**

# Listings thru 5/31/08 – 3570 (Total \$881,204,424)  
# New Listings 5/1/08 thru 5/31/08 393 (Total \$85,635,224)

Average List Price YTD \$246,836  
Median List Price YTD \$158,700

Sales 5/1/08 thru 5/31/08 - 30 (Total \$9,619,438)

Average Sales Price YTD \$320,648  
Median Sales Price YTD \$81,250

#### DOM Breakdown

Average DOM - 232

0-30 Days – 10%  
31-60 Days – 3.33%  
61-90 Days – 13.33%  
91-120 Days – 0%  
120+ Days – 73.33%

## **JUNE 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 6/30/09 – 3343 (Total \$1,517,721,029)  
# NEW Listings 6/1/09 thru 6/30/09 391 (Total \$153,767,209)

Average List Price \$454,000

Median List Price \$325,000

Sales 6/1/09 thru 6/30/09 - 214 (Total \$53,645,763)

Average Sales Price YTD \$265,947

Median Sales Price YTD \$194,900

#### DOM Breakdown

Average DOM - 232

0-30 Days – 3.59%

31-60 Days – 10.77%

61-90 Days – 13.46%

91-120 Days – 9.16%

120+ Days – 63.02%

### **2008 Stats**

# Listings thru 6/30/08 – 3819 (Total \$1,846,328,506)  
# NEW Listings 6/1/08 thru 6/30/08 407 (Total \$160,768,877)

Average List Price \$483,459

Median List Price \$335,000

Sales 6/1/08 thru 6/30/08 - 218 (Total \$60,205,877)

Average Sales Price YTD \$291,487

Median Sales Price YTD \$216,000

#### DOM Breakdown

Average DOM - 255

0-30 Days – 2.87%

31-60 Days – 9.74%

61-90 Days – 10.74%

91-120 Days – 10.49%

120+ Days – 66.17%

## **JUNE 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 6/30/09 – 3530 (Total \$718,188,600)  
# New Listings 6/1/09 thru 6/30/09 279 (Total \$49,058,347)

Average List Price YTD \$203,453  
Median List Price YTD \$134,900

Sales 6/1/09 thru 6/30/09 - 22 (Total \$3,365,000)

Average Sales Price YTD \$104,359  
Median Sales Price YTD \$70,000

#### DOM Breakdown

Average DOM - 245

0-30 Days – 10.19%  
31-60 Days – 15.74%  
61-90 Days – 11.11%  
91-120 Days – 7.41%  
120+ Days – 55.56%

### **2008 Stats**

# Listings thru 6/30/08 – 3612 (Total \$892,604,796)  
# New Listings 6/1/08 thru 6/30/08 314 (Total \$75,947,088)

Average List Price YTD \$241,870  
Median List Price YTD \$155,000

Sales 6/1/08 thru 6/30/08 - 38 (Total \$8,234,750)

Average Sales Price YTD \$183,843  
Median Sales Price YTD \$90,000

#### DOM Breakdown

Average DOM - 219

0-30 Days – 9.57%  
31-60 Days – 10.87%  
61-90 Days – 13.04%  
91-120 Days – 7.83%  
120+ Days – 58.70%

## **JULY 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 7/31/09 – 3209 (Total \$1,435,431,199)  
# NEW Listings 7/1/09 thru 7/31/09 544 (Total \$188,048,023)

Average List Price \$447,314

Median List Price \$315,000

Sales 7/1/09 thru 7/31/09 - 204 (Total \$50,761,786)

Average Sales Price YTD \$248,832

Median Sales Price YTD \$194,950

#### DOM Breakdown

Average DOM - 208

0-30 Days – 4.23%

31-60 Days – 12.68%

61-90 Days – 13.38%

91-120 Days – 8.45%

120+ Days – 61.27%

### **2008 Stats**

# Listings thru 7/31/08 – 3948 (Total \$1,894,758,150)  
# NEW Listings 7/1/08 thru 7/31/08 500 (Total \$200,010,835)

Average List Price \$479,904

Median List Price \$329,900

Sales 7/1/08 thru 7/31/08 - 117 (Total \$29,885,840)

Average Sales Price YTD \$286,947

Median Sales Price YTD \$213,000

#### DOM Breakdown

Average DOM - 249

0-30 Days – 3.36%

31-60 Days – 9.53%

61-90 Days – 11.05%

91-120 Days – 10.08%

120+ Days – 65.98%

## **JULY 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 7/31/09 – 3475 (Total \$704,105,462)  
# New Listings 7/1/09 thru 7/31/09 371 (Total \$67,780,722)

Average List Price YTD \$202,620  
Median List Price YTD \$130,000

Sales 7/1/09 thru 7/31/09 - 44 (Total \$4,825,400)

Average Sales Price YTD \$109,668  
Median Sales Price YTD \$107,250

#### DOM Breakdown

Average DOM - 196

0-30 Days – 6.25%  
31-60 Days – 18.75%  
61-90 Days – 15.63%  
91-120 Days – 6.25%  
120+ Days – 53.13%

### **2008 Stats**

# Listings thru 7/31/08 – 4143 (Total \$960,130,011)  
# New Listings 7/1/08 thru 7/31/08 310 (Total \$79,287,077)

Average List Price YTD \$232,966  
Median List Price YTD \$145,000

Sales 7/1/08 thru 7/31/08 - 32 (Total \$5,839,600)

Average Sales Price YTD \$182,488  
Median Sales Price YTD \$64,800

#### DOM Breakdown

Average DOM - 195

0-30 Days – 6.25%  
31-60 Days – 12.50%  
61-90 Days – 18.75%  
91-120 Days – 3.13%  
120+ Days – 59.38%

## **AUGUST 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 8/31/09 – 3664 (Total \$1,589,177,593)  
# NEW Listings 8/1/09 thru 8/31/09 493 (Total \$162,097,518)

Average List Price \$ 433,728

Median List Price \$ 299,900

Sales 8/1/09 thru 8/31/09 - 213 (Total \$54,054,363)

Average Sales Price YTD \$253,776

Median Sales Price YTD \$199,000

#### DOM Breakdown

Average DOM - 211

0-30 Days – 7.91%

31-60 Days – 11.51%

61-90 Days – 8.63%

91-120 Days – 10.07%

120+ Days – 61.87%

### **2008 Stats**

# Listings thru 8/31/08 – 4085 (Total \$1,645,719,233)  
# NEW Listings 8/1/08 thru 8/31/08 412 (Total \$166,167,440)

Average List Price \$404,987

Median List Price \$275,900

Sales 8/1/08 thru 8/31/08 - 141 (Total \$34,988,254)

Average Sales Price YTD \$248,144

Median Sales Price YTD \$215,000

#### DOM Breakdown

Average DOM - 230

0-30 Days – 3.55%

31-60 Days – 7.80%

61-90 Days – 10.64%

91-120 Days – 12.77%

120+ Days – 65.25%

## **AUGUST 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 8/31/09 – 3821 (Total \$769,870,755)  
# New Listings 8/1/09 thru 8/31/09 351 (Total \$66,298,338)

Average List Price YTD \$201,484  
Median List Price YTD \$134,900

Sales 8/1/09 thru 8/31/09 - 20 (Total \$2,795,650)

Average Sales Price YTD \$109,804  
Median Sales Price YTD \$71,540

#### DOM Breakdown

Average DOM - 234

0-30 Days – 11.25%  
31-60 Days – 15.00%  
61-90 Days – 11.88%  
91-120 Days – 6.25%  
120+ Days – 55.63%

### **2008 Stats**

# Listings thru 8/31/08 – 2829 (Total \$640,660,991)  
# New Listings 8/1/08 thru 8/31/08 287 (Total \$58,865,530)

Average List Price YTD \$227,576  
Median List Price YTD \$139,900

Sales 8/1/08 thru 8/31/08 - 24 (Total \$2,535,700)

Average Sales Price YTD \$105,654  
Median Sales Price YTD \$72,500

#### DOM Breakdown

Average DOM - 209

0-30 Days – 0%  
31-60 Days – 12.50%  
61-90 Days – 12.50%  
91-120 Days – 8.33%  
120+ Days – 66.67%

## **SEPTEMBER 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 9/30/09 – 3596 (Total \$1,534,737,536)  
# NEW Listings 9/1/09 thru 9/30/09 365 (Total \$123,748,147)

Average List Price \$426,790

Median List Price \$299,000

Sales 9/1/09 thru 9/30/09 - 209 (Total \$50,625,656)

Average Sales Price YTD \$264,619

Median Sales Price YTD \$198,000

#### DOM Breakdown

Average DOM - 224

0-30 Days – 3.68%

31-60 Days – 11.45%

61-90 Days – 12.37%

91-120 Days – 9.41%

120+ Days – 63.09%

### **2008 Stats**

# NEW Listings thru 9/30/08 – 420 (Total \$152,229,427)

Average List Price \$486,304

Median List Price \$345,000

Sales 9/1/08 thru 9/30/08 - 170 (Total \$45,481,824)

Average Sales Price YTD \$281,355

Median Sales Price YTD \$213,000

#### DOM Breakdown

Average DOM SEPTEMBER Sales - 217

0-30 Days – 3.23%

31-60 Days – 11.29%

61-90 Days – 12.1%

91-120 Days – 11.29%

120+ Days – 62.1%

## **SEPTEMBER 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 9/30/09 – 3810 (Total \$763,029,220)  
# New Listings 9/1/09 thru 9/30/09 248 (Total \$47,830,960)

Average List Price YTD \$200,270  
Median List Price YTD \$132,700

Sales 9/1/09 thru 9/30/09 - 22 (Total \$2,096,800)

Average Sales Price YTD \$108,337  
Median Sales Price YTD \$71,540

#### DOM Breakdown

Average DOM - 232

0-30 Days – 9.89%  
31-60 Days – 14.29%  
61-90 Days – 11.54%  
91-120 Days – 4.40%  
120+ Days – 59.89%

### **2008 Stats**

# New Listings 9/1/08 thru 9/30/08 272 (Total \$54,841,689)

Average List Price YTD \$220,796  
Median List Price YTD \$139,000

Sales 9/1/08 thru 9/30/08 - 28 (Total \$3,708,033)

Average Sales Price YTD \$105,654  
Median Sales Price YTD \$72,500

#### DOM Breakdown

Average DOM SEPTEMBER Sales - 201

0-30 Days – 10.71%  
31-60 Days – 10.71%  
61-90 Days – 3.57%  
91-120 Days – 7.41%  
120+ Days – 67.86%

## **OCTOBER 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 10/31/09 – 3670 (Total \$1,514,156,539)  
# NEW Listings 9/1/09 thru 9/30/09 365 (Total \$123,748,147)

Average List Price \$412,577

Median List Price \$289,900

Sales 10/1/09 thru 10/31/09 - 176 (Total \$44,122,650)

Average Sales Price YTD \$264,597

Median Sales Price YTD \$196,250

#### DOM Breakdown

Average DOM - 219

0-30 Days – 6.39%

31-60 Days – 10.57%

61-90 Days – 11.90%

91-120 Days – 9.24%

120+ Days – 61.90%

### **2008 Stats**

# NEW Listings thru 10/31/08 – 375 (Total \$146,078,582)

Average List Price \$390,411

Median List Price \$269,700

Sales 10/1/08 thru 10/31/08 - 159 (Total \$40,921,732)

Average Sales Price YTD \$282,223

Median Sales Price YTD \$215,000

#### DOM Breakdown

Average DOM OCTOBER Sales - 217

0-30 Days – 5.22%

31-60 Days – 10.43%

61-90 Days – 6.09%

91-120 Days – 15.65%

120+ Days – 62.61%

## **OCTOBER 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 10/31/09 – 3637 (Total \$721,471,479)  
# New Listings 10/1/09 thru 10/31/09 184 (Total \$24,236,978)

Average List Price YTD \$131,988  
Median List Price YTD \$87,000

Sales 9/1/09 thru 9/30/09 - 22 (Total \$2,259,800)

Average Sales Price YTD \$106,260  
Median Sales Price YTD \$70,000

#### DOM Breakdown

Average DOM - 209

0-30 Days – 10.05%  
31-60 Days – 14.83%  
61-90 Days – 11%  
91-120 Days – 5.74%  
120+ Days – 58.37%

### **2008 Stats**

# New Listings 10/1/08 thru 10/31/08 - 401 (Total \$57,479,425)

Average List Price \$143,395  
Median List Price \$99,000

Sales 10/1/08 thru 10/31/08 - 28 (Total \$3,570,045)

Average Sales Price YTD \$168,425  
Median Sales Price YTD \$87,500

#### DOM Breakdown

Average DOM - 222

0-30 Days – 8.14%  
31-60 Days – 11.63%  
61-90 Days – 12.50%  
91-120 Days – 6.69%  
120+ Days – 61.05%

## **NOVEMBER 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 11/30/09 – 3484 (Total \$1,411,471,740)  
# NEW Listings 11/1/09 thru 11/30/09 299 (Total \$103,225,371)

Average List Price \$405,130

Median List Price \$284,900

Sales 11/1/09 thru 11/30/09 - 181 (Total \$44,940,644)

Average Sales Price YTD \$264,949

Median Sales Price YTD \$199,900

#### DOM Breakdown

Average DOM - 218

0-30 Days – 6.66%

31-60 Days – 10.31%

61-90 Days – 12.37%

91-120 Days – 9.20%

120+ Days – 61.46%

### **2008 Stats**

# NEW Listings thru 11/30/08 – 340 (Total \$119,632,436)

Average List Price \$401,451

Median List Price \$283,750

Sales 11/1/08 thru 11/30/08 - 110 (Total \$25,536,204)

Average Sales Price YTD \$280,328

Median Sales Price YTD \$215,000

#### DOM Breakdown

Average DOM OCTOBER Sales - 235

0-30 Days – 1.43%

31-60 Days – 8.57%

61-90 Days – 8.57%

91-120 Days – 11.43%

120+ Days – 70%

## **NOVEMBER 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 11/30/09 – 3521 (Total \$680,739,873)  
# New Listings 11/1/09 thru 11/30/09 184 (Total \$24,236,978)

Average List Price YTD \$193,337  
Median List Price YTD \$129,000

Sales 11/1/09 thru 11/30/09 - 19 (Total \$2,171,000)

Average Sales Price YTD \$108,046  
Median Sales Price YTD \$64,000

#### DOM Breakdown

Average DOM - 237

0-30 Days – 11.49%  
31-60 Days – 14.04%  
61-90 Days – 10.21%  
91-120 Days – 5.53%  
120+ Days – 58.72%

### **2008 Stats**

# New Listings 11/1/08 thru 11/30/08 - 208 (Total \$41,309,353)

Average List Price \$198,624  
Median List Price \$149,000

Sales 10/1/08 thru 10/31/08 - 16 (Total \$1,027,393)

Average Sales Price YTD \$163,819  
Median Sales Price YTD \$85,780

#### DOM Breakdown

Average DOM - 184

0-30 Days – 0%  
31-60 Days – 12.50%  
61-90 Days – 12.50%  
91-120 Days – 12.50%  
120+ Days – 62.50%

## **DECEMBER 2009 RESIDENTIAL**

*Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 12/31/09 – 3228 (Total \$1,275,877,965)  
# NEW Listings 12/1/09 thru 12/31/09 299 (Total \$103,225,371)

Average List Price \$395,253

Median List Price \$269,988

Sales 12/1/09 thru 12/31/09 - 184 (Total \$51,826,451)

Average Sales Price YTD \$268,528

Median Sales Price YTD \$200,000

#### DOM Breakdown

Average DOM - 219

0-30 Days – 6.5%

31-60 Days – 10.01%

61-90 Days – 12.51%

91-120 Days – 9.44%

120+ Days – 61.54%

### **2008 Stats**

# NEW Listings thru 12/31/08 – 240 (Total \$84,212,504)

Average List Price \$350,885

Median List Price \$234,500

Sales 12/1/08 thru 12/31/08 - 114 (Total \$25,897,600)

Average Sales Price YTD \$279,234

Median Sales Price YTD \$214,500

#### DOM Breakdown

Average DOM DECEMBER Sales - 245

0-30 Days – 5.19%

31-60 Days – 12.99%

61-90 Days – 7.79%

91-120 Days – 11.69%

120+ Days – 62.34%

## **DECEMBER 2009 LAND (Residential Lots only)**

*Land statistics are compiled on residential lots only – residential acreage has been omitted  
Remember, sales can be closed after the last day of the month. As a result, previous month's statistical data may change.*

### **2009 Stats**

# Listings thru 12/31/09 – 3289 (Total \$625,795,125)  
# New Listings 12/1/09 thru 12/31/09 169 (Total \$24,527,705)

Average List Price YTD \$178,932  
Median List Price YTD \$125,000

Sales 12/1/09 thru 12/31/09 - 43 (Total \$4,354,900)

Average Sales Price YTD \$111,771  
Median Sales Price YTD \$75,000

#### DOM Breakdown

Average DOM - 225

0-30 Days – 10%  
31-60 Days – 17.86%  
61-90 Days – 10.71%  
91-120 Days – 5%  
120+ Days – 56.43%

### **2008 Stats**

# New Listings 12/1/08 thru 12/31/08 - 208 (Total \$41,309,353)

Average List Price \$198,624  
Median List Price \$149,000

Sales 12/1/08 thru 12/31/08 - 16 (Total \$1,027,393)

Average Sales Price YTD \$163,819  
Median Sales Price YTD \$85,780

#### DOM Breakdown

Average DOM - 184

0-30 Days – 0%  
31-60 Days – 12.50%  
61-90 Days – 12.50%  
91-120 Days – 12.50%  
120+ Days – 62.50%